

Executive Performance Coaching

Trust Our Experts to Push Your Team to the Next Level

Leadership coaching designed to help executives and their teams realize their full potential. Ideal for new leaders, senior leaders taking on new roles, proven leaders looking to get to the next level and leaders guiding their teams through adversity and change.



**TEAM PERFORMANCE
INSTITUTE**

Assessment

Gaining a true understanding of the client leads to the best connections and outcomes. Our Behavioral Assessment identifies your strengths and areas for development, benchmarked against thousands of your peers at the same level in the same industry around the world. This evaluation is tailored to you and/or your executive team. It will reveal the strongest attributes, leadership styles, and focus areas for growth.

1

Goal Setting

Leaders with goal-directed lives become top performers and exude team excellence. We will focus on your personal and professional goals and define what the winning path looks like, then pair each client with a personal coach chosen specifically for them.

2

Team Performance Institute's Proprietary 4-Step Process

Coaching

Optimizing your potential is a process, not an event. Our coaches will partner with you on this journey. We focus on a results-oriented, purpose-driven coaching engagement. TPI will work within a custom curated curriculum aligned with your goals and objectives. Your coaching relationship will be flexible in order to address real-world needs, stresses, and tensions that arise.

3

Completion

As each engagement ends, TPI coaches will consolidate lessons, highlights, and insights into an action plan for your future. Your TPI coach will talk through the journey, discuss progress points, and map new milestones.

4

Our Clients' Experience



Optimized leadership performance and personal potential



Personal mission statements that guide detailed next steps in professional and personal growth



Communication and collaboration models that enhance relationship development and outcomes



Techniques and tactics to overcome boundaries and roadblocks to success



Personal and professional fulfillment

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I highly recommend Team Performance Institute to any organization facing challenges... Amazing Impact! One of the best decisions we could have made.

Eric Hutto
President & Chief Operating Officer, Unisys

To say this was a game changer for me would be an understatement, this was a life changer.

Jeff Edwards
*Partner Director, Sales;
Service Provider, Cisco*

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Founded by a former US Navy SEAL officer, TPI's proven and certified team generates powerful momentum, coaching, and training to Fortune 100 companies around the globe as well as startup companies needing that extra edge to compete – creating interactive, purpose-driven engagements that help companies build leaders and innovators across all levels of their organizations.

Team Performance Institute (TPI) is an elite performance & leadership development firm, comprised of published authors, PhDs, PsyDs and former corporate executives. Our world class coaches, educators and facilitators bring out the best in leadership across demanding corporate, public sector and non-profit workplace environments.

Additional Services

Leadership Development Program



An immersive 6-month experience built for impact. Our LDP is an industry-leading, customizable Program built around monthly topics strategically aligned to specific organizational needs. The Program leverages the power of 4 distinct delivery methods each month: engaging, interactive articles crafted by our Ph.D. researcher/writer team; on-topic podcasts with organizational leadership; one-on-one executive performance coaching to support a participant's unique journey, and a team-based webinar to wrap up each month of growth and learning. An incredible experience designed to drive immediate and positive change across an organization.



Interactive Workshops

Hands-on, proven strategies that enhance business development, client acquisition and retention, team chemistry, motivation and more. Engagements cover sales, performance, leadership and other team-building topics in high-energy, roll-up-the-sleeves sessions customized to integrate corporate goals and team objectives.



Keynote Addresses & Speeches

Custom-tailored speeches designed to improve performance through proven success in military special operations, sales and management. Some of the biggest impact opportunities are with partner and client events, new hire and high potential leader conferences, sales kickoffs, and quarterly business reviews.

Our Clients



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