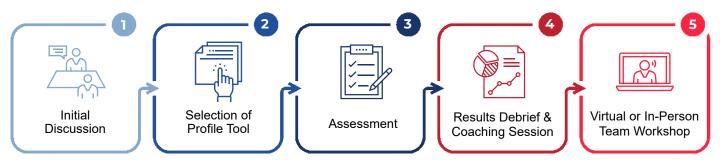
# Team Performance Optimization Profile



TPI's unique set of coaching and advising tools cuts through the noise to bring out your greatest leadership potential

A proven approach to leveling up the foundational skills and improving personal dynamics.

#### **Process**



Our experiential team optimization process is tailored to reveal your team's strongest attributes, leadership style, and focus areas for improvement – including emotional intelligence, growth mindset, and potential blindspots.

TPI seeks to bring together your team's mental, physical, and emotional dimensions so that the whole team is involved in the growth and transformation. The depth and breadth of the expert coaches at TPI allows us to match your team with a coach best suited to foster potential and advance your leadership capability to the next level.

## **Examples of Tools**

- DiSC
- Strengthsfinder
- · 360 Insight
- EQ in Action
- Team Management Profile
- Hogan
- · Myers-Briggs

# **Our Clients' Experience**



Maximized individual and team effectiveness, especially during times of stress



Enhanced ability to receive and provide feedback



Awareness of blindspots in leadership style and strategies for improvement



Improved cohesiveness of leaders and their direct reports



Bringing their best selves to work through a personalized understanding of themselves and their direct reports



Team dynamic is crucial. From role clarity to understanding how cross functional teams interact under normal and stressful situations, understanding yourself and your peers EQ helps with tenured and new team members. Performance management is about rising all team members to a common ground, and this the facilitation by TPI certainly establishes the groundwork.

Tom Simpson COO, Cincinnati Bell



Founded by a former US Navy SEAL officer, TPI's proven and certified team generates powerful momentum, coaching, and training to Fortune 100 companies around the globe as well as startup companies needing that extra edge to compete - creating interactive, purpose-driven engagements that help companies build leaders and innovators across all levels of their organizations.

Team Performance Institute (TPI) is an elite performance & leadership development firm, comprised of published authors, PhDs, PsyDs and former corporate executives. Our world class coaches, educators and facilitators bring out the best in leadership across demanding corporate, public sector and non-profit workplace environments.

#### **TPI's Suite of Services**



#### **Executive Performance Coaching**

We define coaching as partnering with you to optimize your leadership skills and potential both professionally and personally. Elemental to the TPI approach is for coaches to help clearly identify and deeply examine what you see as your biggest and toughest challenges.

### **Leadership Development Program**



An immersive 6-month experience built for impact. Our LDP is an industry-leading, customizable Program built around monthly topics strategically aligned to your specific organizational needs. The Program leverages the power of 4 distinct delivery methods each month: engaging, interactive articles crafted by our Ph.D. researcher/writer team; on-topic podcasts with organizational leadership; one-on-one executive performance coaching to support a participant's unique journey, and a teambased webinar to wrap up each month of growth and learning. An incredible experience designed to drive immediate and positive change across your organization.



#### **Interactive Workshops**

Hands-on, proven strategies that enhance business development, client acquisition and retention, team chemistry, motivation and more. Engagements cover sales, performance, leadership and other team-building topics in high-energy, roll-up-the-sleeves sessions customized to integrate your corporate goals and team objectives.



#### **Keynote Addresses & Speeches**

Custom-tailored speeches designed to improve performance through proven success in military special operations, sales and management. Some of the biggest impact opportunities are with partner and client events, new hire and high potential leader conferences, sales kickoffs, and quarterly business reviews.

#### **Our Clients**



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